

AUTHENTIC GREEK HOSPITALITY

COMPANY PRESENTATION





## ABOUT US

Aria Hotels is Libra Group's Greek-born hospitality subsidiary with a curated collection of boutique hotels and villas dedicated to authentic Greek hospitality.

The company has several hotels and villas in exceptional destinations of unique natural beauty throughout Greece: Athens, Evia, Crete, Cyclades, Sporades, Epirus, Peloponnese, Ionian islands, and Dodecanese.



## MISSION & VISION



The Aria Hotels philosophy is founded on three principles: respect for the environment, an appreciation of culture, and a passion for discovery.

Each hotel has been selected for its architectural merit and its contribution to the preservation of local heritage. Outstanding quality in service and accommodation are the core of the Aria Hotels experience.

A World of Hospitality, Rooted in Greece.



### HISTORY

#### 2009

The Aria Hotels story began in 2009 with the acquisition of The Windmill in Kimolos Island, and the conversion of a traditional Greek windmill dating from 1852 into a boutique hotel.

### 2010

From Kimolos, Aria Hotels continued on to Crete with Alcanea Boutique Hotel and other diverse properties including beachfront hotels, secluded villas and wine tourism retreats.

#### 2019

One of the most important and beacutiful house of Greece is added in Aria Hotels Portfolio. Patrick & Joan Leigh Fermor House in Kardamyli becomes the flagship.

#### 2022

Aria's collection is diverse and ranges from suites in the heart of Athens to an exclusive boutique hotel in Zagori, to popular destinations like Evia, Crete, Cyclades, Peloponnese, Sporades, Dodecanese and Ionian Islands.



### 2024

During 2024 the company has grown to over 60 properties, ranging from charming beach houses to boutique hotels and villas all over Greece.

### 2025

Aria Hotels proudly announces its expansion across two continents, bringing its unique hospitality to over 10 exceptional destinations. Aria Hotels is also embracing advanced air mobility by integrating eVTOL technology, enhancing seamless and sustainable travel experiences for its guests.



### MANAGEMENT SERVICES

### **Hotel Operation & Consulting**

Specializing in independent villas & boutique hotels, Aria Hotels deliver high-quality personal service, and leverage the unique character of independent hotels, by creating unique guest experiences and increasing guest satisfaction. With creative strategies and best practices, turns around hotels and reposition them to become local market leaders.

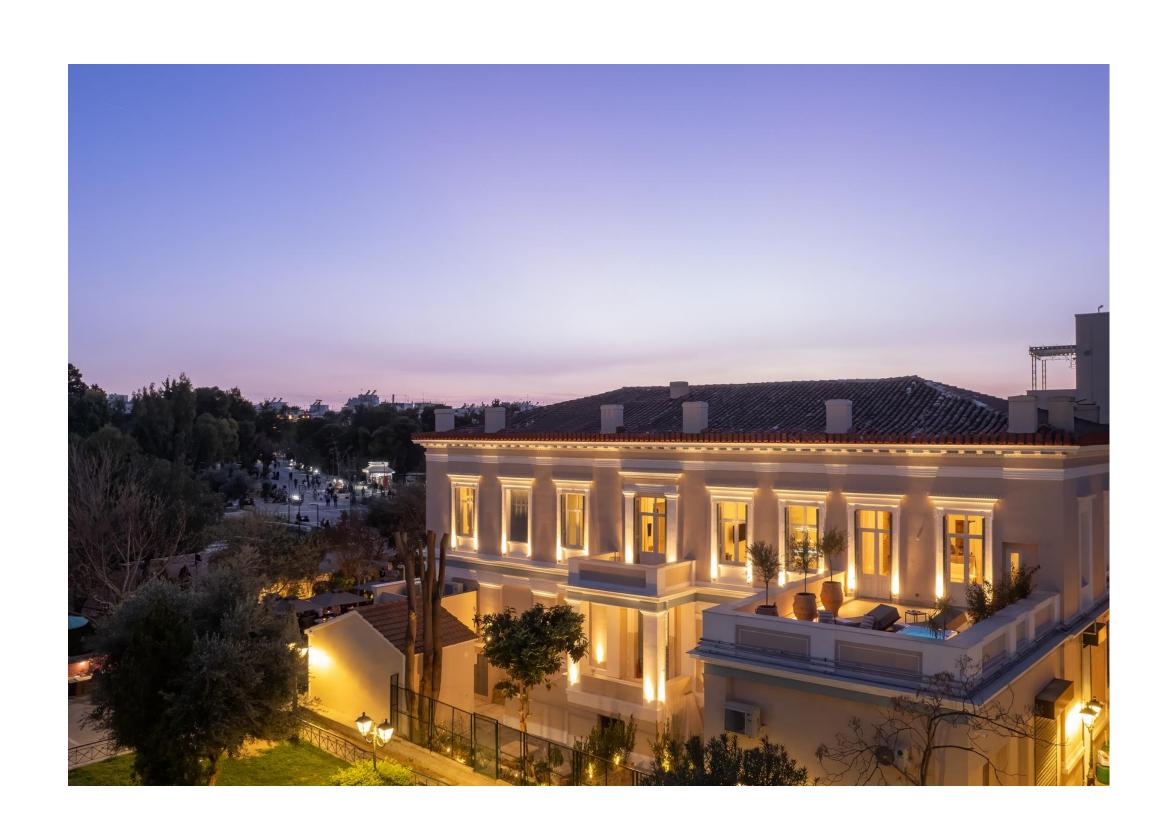
### **Hotel Project Management**

Aria Hotels partners with clients to deliver projects from "concept to completion" by implementing a full suite of customized services for hotels and hospitality environments that optimize projects, minimize client risks and drive long-term value.



# BOUTIQUE HOTELS





The Duchess | Thirassia

Athens 1890 | Athens

Ariá Estate Suites & Spa | Mani

La Divina | Athens

Alcanea Boutique Hotel | Chania

The Windmill | Kimolos

Kipi Suites | Zagori

## VILLAS





Villa Posillipo | Corfu

Villa Comi | Kefalonia

Casa Miel | Paros

Villa Felicity | Kefalonia

Villa Pueblo | Nafplio

Pina Caldera | Santorini

Casa Del Torno | Cartagena

## HISTORICAL HOUSES





Patrick & Joan Leigh Fermor House Mani

Villa Posillipo | Corfu

Nikolaou Residence | Aegina

The Tower House | Mani

Petreas Tower | Mani

Aria Santa Maria | Santo Domingo

## BEACH HOUSES





Elephant Beach House | Kimolos

Home by the Sea | Mani

Bonatsa Beach House | Kimolos

Thalassa Beach House | Kimolos

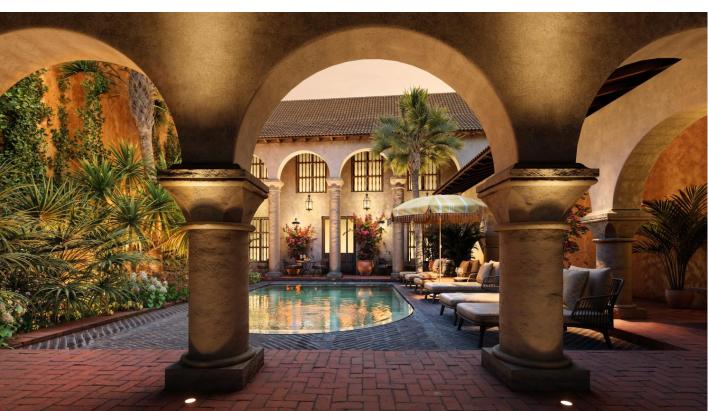
Psathi Beach House | Kimolos











RHOES | Milos

Aria Maria | Colombia

Aria Santa Maria | Dominican Republic

Polyaigos Project | Kimolos

Old Kardamyli | Mani



# MY ARIA LOYALTY CLUB

In 2022, Aria Hotels launched it's very own reward program that welcomes the guests into a world of unlimited travel options, benefits, and memorable experiences.

With over 50 properties all over Greece, My Aria Loyalty Club gives exclusive discounts, benefits, and many more to those who choose to stay in Aria Hotels unique of beauty Hotels & Villas.



## OUR TEAM





Nikos Koutsopodiotis
Head of Operations



Makis Pantazatos
CEO



Barbara Metallinou
Chief of Staff



Maria Terzaki Head of Sales



Iris Moustaka
Architect & Head of
Development



Silia Milioni

CFO

**Fenia Haikali**General Counsel



Alexandros Alexatos Head of Marketing



**Stefania Gerokosta**Quality Control Manager



CURRENT STATUS

56 Properties - 350 rooms

UPCOMING STATUS

+10 New Properties - +100 rooms



2 CONTINENTS 10 DESTINATIONS





CURRENT STATUS

**Handling 4 EV Stations** 



UPCOMING STATUS

More than 15 EV Stations



Aria Hotels: Εγκατάσταση του Πρώτου Φορτιστή Ηλεκτρικών Αυτοκινήτων στην Κίμωλο







### STRATEGIC PARTNERHIPS























### PARTNERSHIPS



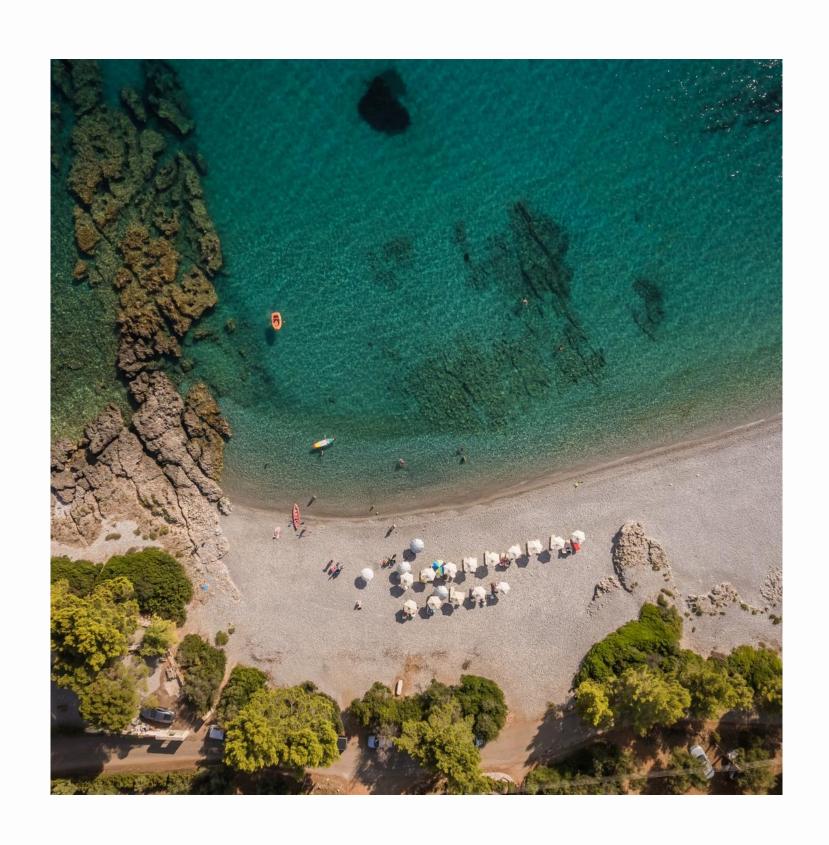


Aria Hotels proudly collaborates with the Benaki Museum, managing the Leigh Fermor House during the summer months and supporting its mission to preserve and promote Greek heritage. Building on this partnership, recent discussions explored further opportunities to integrate hospitality with cultural initiatives, enhancing guest experiences through art, history, and curated events.



Continuing its commitment to cultural engagement, **Aria Hotels** is strengthening its collaboration with the **Museum of Cycladic Art** by supporting the **Young Patrons Summer Weekend** as a hospitality sponsor. As part of this initiative,

Ventus di Milos will host the event, providing a unique setting that blends contemporary hospitality with Greece's rich artistic legacy.



# CONTACT US

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