



ARIA HOTELS

AUTHENTIC GREEK HOSPITALITY

COMPANY PRESENTATION



# ABOUT US

Aria Hotels is Libra Group's Greek-born hospitality subsidiary with a curated collection of boutique hotels and villas dedicated to authentic Greek hospitality.

The company has several hotels and villas in exceptional destinations of unique natural beauty throughout Greece: Athens, Evia, Crete, Cyclades, Sporades, Epirus, Peloponnese, Ionian islands, and Dodecanese.

# MISSION & VISION



The Aria Hotels philosophy is founded on three principles: respect for the environment, an appreciation of culture, and a passion for discovery.

Each hotel has been selected for its architectural merit and its contribution to the preservation of local heritage. Outstanding quality in service and accommodation are the core of the Aria Hotels experience.

At Aria Hotels luxury and authenticity go hand-in-hand.



# HISTORY

## 2009

The Aria Hotels story began in 2009 with the acquisition of The Windmill in Kimolos Island, and the conversion of a traditional Greek windmill dating from 1852 into a boutique hotel.

## 2010

From Kimolos, Aria Hotels continued on to Crete with Alcanea Boutique Hotel and other diverse properties including beachfront hotels, secluded villas and wine tourism retreats.

## 2019

One of the most important and beautiful house of Greece is added in Aria Hotels Portfolio. Patrick & Joan Leigh Fermor House in Kardamyli becomes the flagship.



## 2022

Aria's collection is diverse and ranges from suites in the heart of Athens to an exclusive boutique hotel in Zagori, to popular destinations like Evia, Crete, Cyclades, Peloponnese, Sporades, Dodecanese and Ionian Islands

## 2024

Today the company has grown to over 60 properties, ranging from charming beach houses to boutique hotels and villas all over Greece.



# MANAGEMENT SERVICES

## Hotel Operation & Consulting

Specializing in independent villas & boutique hotels, Aria Hotels deliver high-quality personal service, and leverage the unique character of independent hotels, by creating unique guest experiences and increasing guest satisfaction. With creative strategies and best practices, turns around hotels and reposition them to become local market leaders.

## Hotel Project Management

Aria Hotels partners with clients to deliver projects from “concept to completion” by implementing a full suite of customized services for hotels and hospitality environments that optimize projects, minimize client risks and drive long-term value.





# BOUTIQUE HOTELS



**The Duchess** | Thirassia

**Ariá Estate Suites & Spa** | Mani

**La Divina** | Athens

**Alcanea Boutique Hotel** | Chania

**The Windmill** | Kimolos

**Kipi Suites** | Zagori



# VILLAS



**Villa Posillipo** | Corfu

**Villa Comi** | Kefalonia

**Casa Miel** | Paros

**Villa Felicity** | Kefalonia

**Villa Pueblo** | Nafplio

**Pina Caldera** | Santorini



# HISTORICAL HOUSES



**Patrick & Joan Leigh Fermor House** | Mani

**Villa Posillipo** | Corfu

**Nikolaou Residence** | Aegina

**The Tower House** | Mani

**Petreas Tower** | Mani



# BEACH HOUSES



**Elephant Beach House** | Kimolos

**Home by the Sea** | Mani

**Bonatsa Beach House** | Kimolos

**Thalassa Beach House** | Kimolos

**Psathi Beach House** | Kimolos



# MY ARIA LOYALTY CLUB

In 2022, Aria Hotels launched its very own reward program that welcomes the guests into a world of unlimited travel options, benefits, and memorable experiences.

With over 60 properties all over Greece, My Aria Loyalty Club gives exclusive discounts, benefits, and many more to those who choose to stay in Aria Hotels unique of beauty Hotels & Villas.





# OUR TEAM



**Makis Pantazatos**  
CEO



**Nikos Koutsopodiotis**  
Head of Operations



**Silia Milioni**  
CFO



**Elena Boura**  
Administration Manager



**Maria Terzaki**  
Head of Sales



**Alexandros Alexatos**  
Marketing Manager



**Iris Moustaka**  
Development Manager

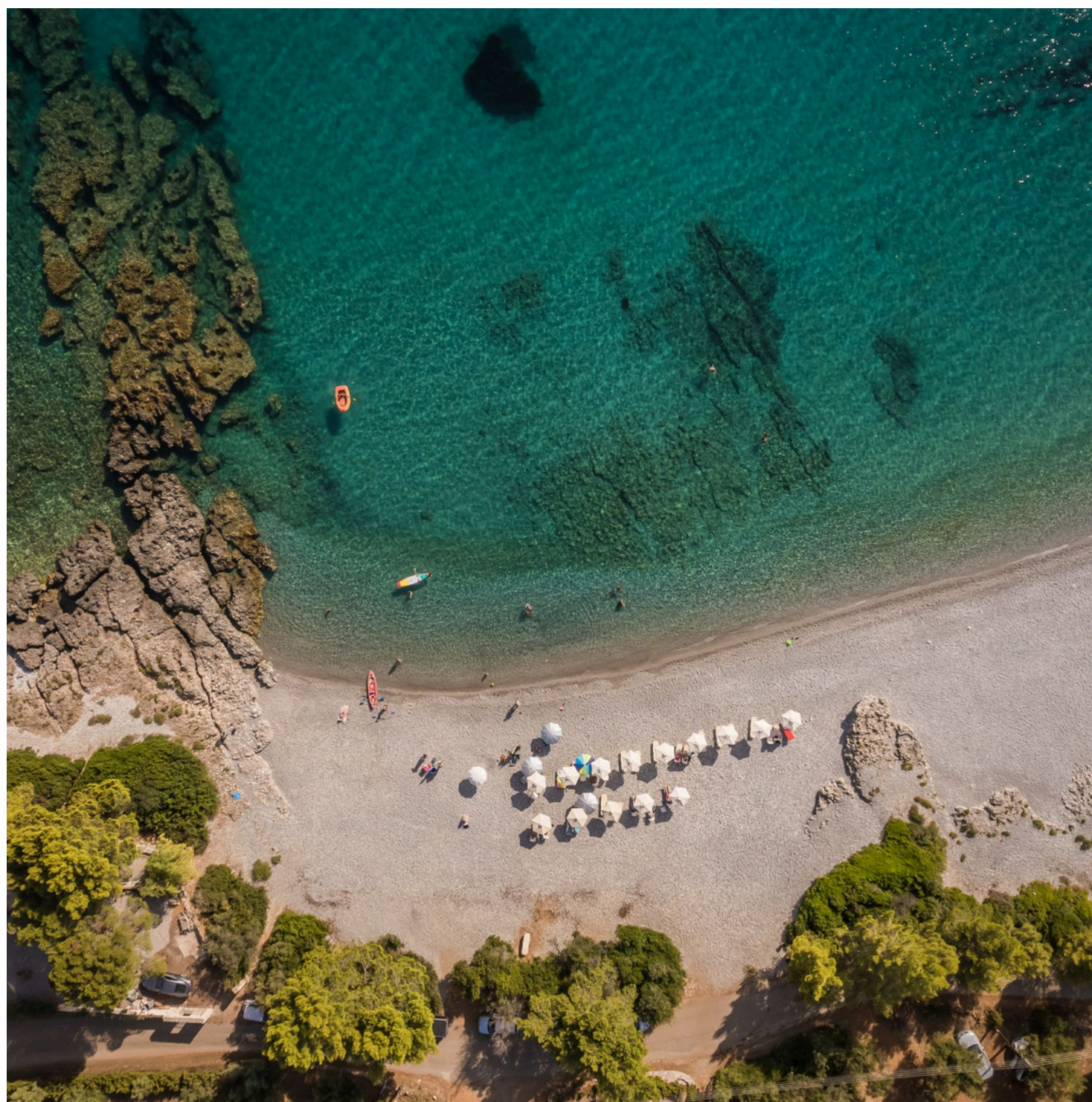


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